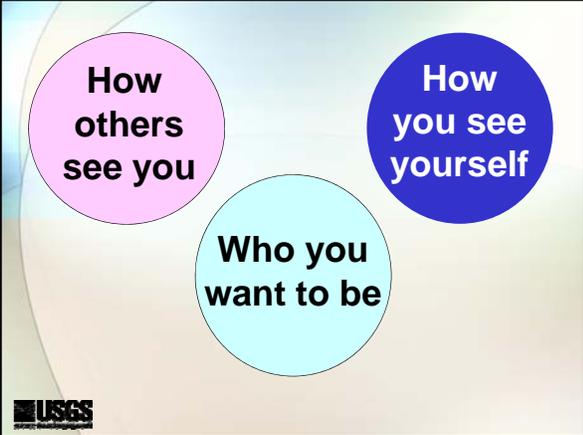




Expanding Your Influence

U.S. Department of the Interior
U.S. Geological Survey

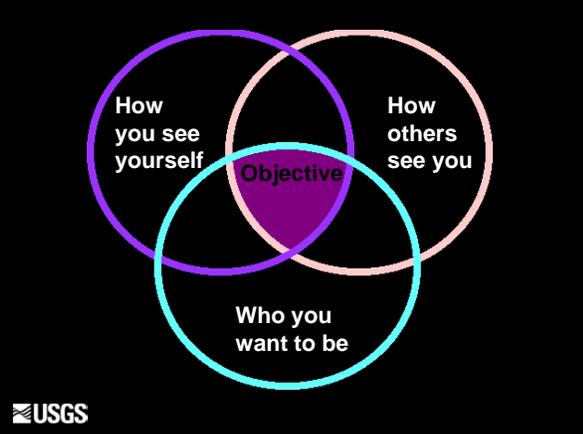


How others see you

How you see yourself

Who you want to be

USGS
Science for a Changing World



How you see yourself

How others see you

Objective

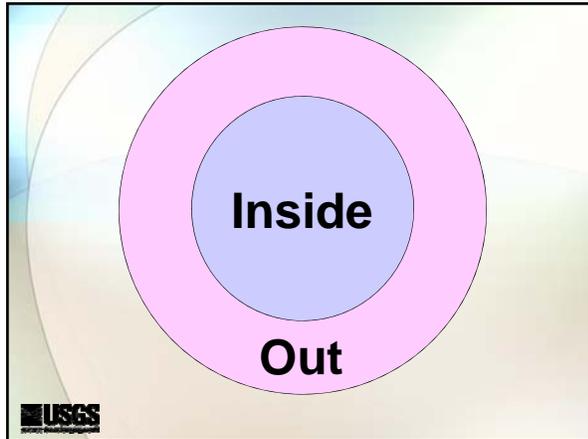
Who you want to be

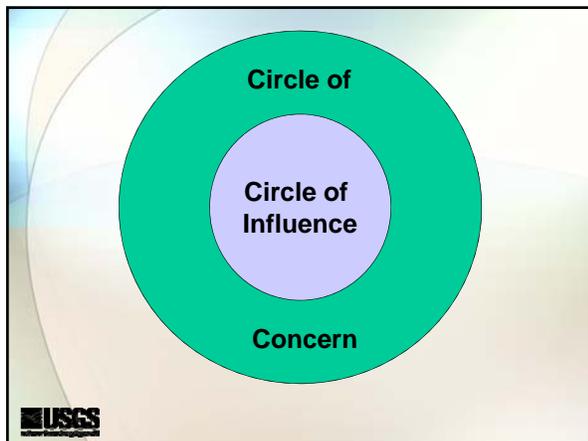
USGS

Action Planning – Developing a Take-Home Plan

- Have a Vision
- Work from the Inside Out
- Focus on the Circle of Influence
- Develop Habits of Effectiveness





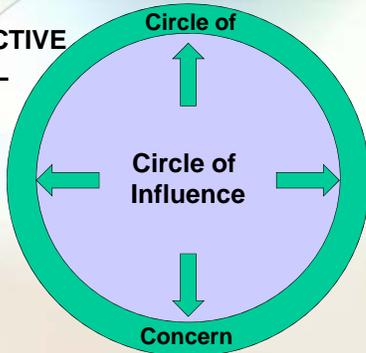


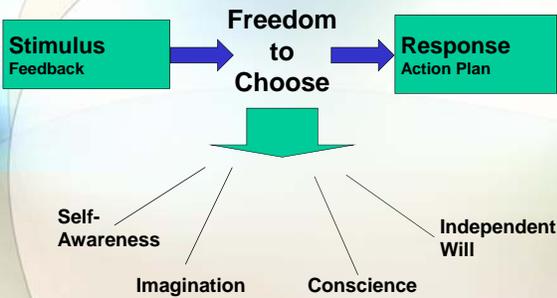
Questions to Consider

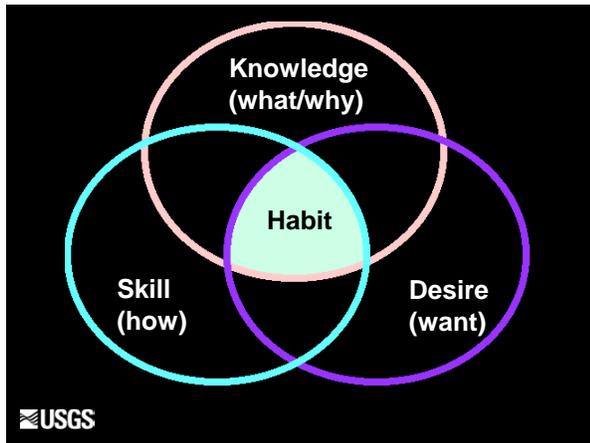
- When you are in the circle of concern, how does it feel?
- Think of an instance when you were in the circle of influence, how did it feel?
- How do you expand your circle of influence?
- How do you shrink your circle of influence?



PROACTIVE MODEL







Instructions

- Select 1 goal based on 360° feedback, DiSC, and your vision
- It is suggested that your goal:
 - Fall within your circle of influence
 - Reflect who you want to be
 - Is of highest value to you
- Find a partner
- Each take 40 minutes to ask questions from the form of your partner and fill in form for your partner

USGS

What happens when I get back to the office?

A cartoon illustration of a person in a suit hugging a globe of the Earth. The person is on the left, and the globe is on the right. They are both smiling. The background is a light blue and green gradient. The USGS logo is in the bottom-left corner.

Partner Role

- Provide support through listening with compassion, encouraging, & suggesting ideas
- Help person be accountable
- Set up contact frequency to ensure follow through
- Remind each other of next contact date/time



Be a Leader

As a leader, you are 100% accountable for the **results** you create in your life