

**Leadership 201**  
**Action Learning Assignment**  
**June 18-22, 2001**

**Leading Up, Down, & Across - 360 Degree Leading**

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After every Leadership 101 class, participants go back to their offices and tell us, "Nothing has changed since I left; the people are all the same; the problems are still here. So what can I do now?" The challenge is determining how to be a leader back in the real world. You've had an opportunity to learn new behavior and gain a fresh perspective. Now, how can you share that leadership fire with others? How can you lead your boss, your colleagues, your employees, yourself?

Because this is such a big issue for everyone who attends Leadership 101, we want to develop a training session specifically on this topic. This session may be incorporated into present training sessions or may be a stand-alone training that is presented at workshops or offices on an as-needed basis. As you develop your strategic plan on this topic, consider specific exercises that would be useful in a class room setting to help a participant experience the lessons you want them to learn. Provide outcomes, methods, and resources for addressing this need.

Don't limit your approach to just a training session. Provide specific approaches to helping people model 360 degree leading.

The following is an article that may help you with the assignment:

- John Kotter's article - Managing Your Boss