<table>
<thead>
<tr>
<th>Category</th>
<th>Titles</th>
<th>Authors</th>
</tr>
</thead>
<tbody>
<tr>
<td>KINDLE Library Book List (Electronic Copy)</td>
<td>Note: Many of the titles below could, categorically, be overlapped; thus it may be worthwhile to cross-check categories when looking for a specific title. Additionally, if you are viewing this as a soft-copy, the underscores are links to descriptive pages in Amazon.</td>
<td></td>
</tr>
<tr>
<td><strong>HARVARD BUSINESS REVIEWS</strong></td>
<td>Harvard Business Review on Leadership</td>
<td>Compilation</td>
</tr>
<tr>
<td></td>
<td>Harvard Business Review on Decision Making</td>
<td>Compilation</td>
</tr>
<tr>
<td></td>
<td>Harvard Business Review on Becoming a High Performance Manager</td>
<td>Compilation</td>
</tr>
<tr>
<td></td>
<td>Performance Manager</td>
<td>Compilation</td>
</tr>
<tr>
<td></td>
<td>Harvard Business Review on Change</td>
<td>Compilation</td>
</tr>
<tr>
<td></td>
<td>Harvard Business Review on Corporate Responsibility</td>
<td>Compilation</td>
</tr>
<tr>
<td></td>
<td>Harvard Business Review on Innovation</td>
<td>Compilation</td>
</tr>
<tr>
<td></td>
<td>Harvard Business Review on Effective Communication</td>
<td>Compilation</td>
</tr>
<tr>
<td></td>
<td>Harvard Business Review on Breakthrough Thinking</td>
<td>Compilation</td>
</tr>
<tr>
<td></td>
<td>Harvard Business Review on Advances in Strategy</td>
<td>Compilation</td>
</tr>
<tr>
<td></td>
<td>Harvard Business Review on Crisis Management</td>
<td>Compilation</td>
</tr>
<tr>
<td></td>
<td>Harvard Business Review on Strategies for Growth</td>
<td>Compilation</td>
</tr>
<tr>
<td></td>
<td>Harvard Business Review on Breakthrough Leadership</td>
<td>Compilation</td>
</tr>
<tr>
<td></td>
<td>Harvard Business Review on CEO Succession</td>
<td>Compilation</td>
</tr>
<tr>
<td><strong>LEADERSHIP</strong></td>
<td>The 21 Irrefutable Laws of Leadership: Follow Them and People Will Follow You</td>
<td>John C. Maxwell</td>
</tr>
<tr>
<td></td>
<td>The Leadership Challenge</td>
<td>Posner</td>
</tr>
<tr>
<td></td>
<td>Leadership: Theory and Practice</td>
<td>Dr. Peter G. (Guy) Northouse</td>
</tr>
<tr>
<td></td>
<td>Leadership and Self-Deception</td>
<td>The Arbinger Institute</td>
</tr>
<tr>
<td></td>
<td>Primal Leadership: Learning to Lead with Emotional Intelligence</td>
<td>Annie McKee</td>
</tr>
<tr>
<td></td>
<td>Spiritual Leadership: Principles of Excellence for Every Believer</td>
<td>J.Oswald Sanders</td>
</tr>
<tr>
<td></td>
<td>Reframing Organizations: Artistry, Choice, and Leadership</td>
<td>Lee G. Bolman and Terrence E. Deal</td>
</tr>
<tr>
<td></td>
<td>Introduction to Leadership: Concepts and Practice</td>
<td>Dr. Peter G. (Guy) Northouse</td>
</tr>
<tr>
<td></td>
<td>Organizational Culture and Leadership</td>
<td>Edgar H. Schein</td>
</tr>
<tr>
<td></td>
<td>Diagnosing and Changing Organizational Culture: Based on the Competing Values Framework</td>
<td>Kim S. Cameron and Robert E. Quinn</td>
</tr>
</tbody>
</table>
Monday Morning Leadership: 8 Mentoring Sessions
You Can’t Afford to Miss
Juli Baldwin

The Leadership Pipeline: How to Build the Leadership-Powered Company
Ram Charan, Stephen Drotter, and James Noel

Ethics 101: What Every Leader Needs To Know
John C. Maxwell

The Five Dysfunctions of a Team: A Leadership Fable
Leadership from the Inside Out: Becoming a Leader for Life
Patrick M. Lencioni

The Leadership Moment: Nine True Stories of Triumph and Disaster and Their Lessons for Us All
Leadership Moments: Turning Points That Changed Lives and Organizations
Michael Useem

On Becoming a Leader
Bennis

Wooden on Leadership
John Wooden

Tribal Leadership
Ken, Blanchard

Self Leadership and the One Minute Manager
William B. Joiner and Stephen A. Josephs

Leadership Agility: Five Levels of Mastery for Anticipating and Initiating Change
Tony Wagner, Robert Kegan, Lisa Laskow Lahey, and Richard W. Lemons

Leadership Code: Five Rules to Lead By
Dave Ulrich, Norm Smallwood, and Kate Sweetman

Resonant Leadership: Renewing Yourself and Connecting with Others Through Mindfulness, Hope and Compassion
Richard E. Boyatzis and Annie McKee

Authentic Leadership: Rediscovering the Secrets to Creating Lasting Value
Bill George

Leadership: Strategies for Extraordinary Performance
James Macgregor Burns

Overcoming the Dark Side of Leadership: How to Become an Effective Leader by Confronting Potential Failures
Kim S Cameron

Quiet Leadership
Gary L. McIntosh and Samuel D. Rima

The Leadership Secrets of Colin Powell
David Rock

The Human Side of Leadership: Navigating Emotions at Work
Oren Harari

Talking Leadership: Conversations with Powerful Women
Davies and Ginsberg

Talking Leadership: Conversations with Powerful Women
Mary S. Hartman

COMMUNICATIONS
The Art and Science of Communication: Tools for Effective Communication in the Workplace
P.S. Perkins

Win/Win - The Art of Synergistic Communication
B.E. Lute

SYNERGY
Alignment: Using the Balanced Scorecard to Create Corporate Synergies
SYNERGY: FROM COMPETITION TO COOPERATION AND RIVALRY TO RESPECT
The Seeds of Innovation: Cultivating the Synergy That Fosters New Ideas
Knowledge and Information Visualization: Searching for Synergies

**HIGH PERFORMANCE TEAMS**

Putting Our Differences to Work: The Fastest Way to Innovation, Leadership, and High Performance

**MISC. Titles**


The Organization of the Future 2: Visions, Strategies, and Insights on Managing in a New Era Leading Organizational Learning: Harnessing the Power of Knowledge

Toyota Kata : Managing People for Improvement, Adaptiveness and Superior Results

Hostage at the Table: How Leaders Can Overcome Conflict, Influence Others, and Raise Performance Rapid Transformation: A 90-day Plan for Fast and Effective Change

Powerful Conversations

Explaining Creativity: The Science of Human Innovation

What Got You Here Won't Get You There

Mark Reiter
The Integrity Dividend: Leading by the Power of Your Word
Tony Simons
Integrity
Henry Cloud

DIVERSITY

None of Us is As Good As All of Us: How McDonald's Prosper by Embracing Inclusion and Diversity
Patricia Sowell Harris
Diversity: Leaders Not Labels: A New Plan for a the 21st Century
Stedman Graham
The Inclusion Paradox: The Obama Era and the Transformation of Global Diversity
Andres T. Tapia
Diversity in Advertising: Broadening the Scope of Research Directions
Curtis P. Haugtvedt

The Difference: How the Power of Diversity Creates Better Groups, Firms, Schools, and Societies
Scott E. Page
Voices of Diversity: Real People Talk About Problems and Solutions in a Workplace Where Everyone Is Not Alike
Renee Blank and Sandra Slipp
The Psychology and Management of Workplace Diversity
Stockdale and Crosby
Doing Diversity in Higher Education: Faculty Leaders Share Challenges and Strategies
Winnefred R. Brown-glaude
Building on the Promise of Diversity: How We Can Move to the Next Level in Our Workplaces, Our Communities, And Our Society
R. Roosevelt Thomas
Building a House for Diversity: How a Fable About a Giraffe & an Elephant Offers New Strategies for Today's Workforce
Thomas and Woodruff

COLLABORATING

Management: Leading & Collaborating in a Competitive World
Bateman and Snell
Instructional Consultation Teams: Collaborating for Change
Rosenfield and Gravois
Business Without Boundaries: An Action Framework for Collaborating Across Time, Distance, Organization, and Culture
Mankin and Cohen
Creating a Culture of Collaboration: The International Association of Facilitators Handbook
Sandy Schuman

BUSINESS STORYTELLING

Group Genius: The Creative Power of Collaboration
Keith Sawyer
Improving Your Storytelling
Doug Lipman
Storytelling in Organizations: Why Storytelling Is Transforming 21st Century Organizations and Management
Brown, Denning, Groh and Prusak
Squirrel Inc.: A Fable of Leadership through Storytelling
Stephen Denning

Business Stories 101
Joseph Lee

Storytelling Professionally: The Nuts and Bolts of a Working Performer
Harlynne Geisler

The Leader’s Guide to Storytelling: Mastering the Art and Discipline of Business Narrative
Stephen Denning

Myths, Stories, and Organizations: Premodern Narratives for Our Times
Yiannis Gabriel

Whoever Tells the Best Story Wins: How to Use Your Own Stories to Communicate with Power and Impact
Annette Simmons

The Power of the Tale: Using Narratives for Organisational Success
Allan, Gerard, Fairtlough and Heinzen

The Secret Language of Leadership: How Leaders Inspire Action Through Narrative
Denning

The Springboard: How Storytelling Ignites Action in Knowledge-Era Organizations
Stephen Denning

Storytelling in Organizations: Facts, Fictions, and Fantasies
Yiannis Gabriel

The Story Factor (2nd Revised Edition)
Simmons and Lipman

COURAGE

Courage: The Backbone of Leadership
Lee and Elliott-Lee

EMOTIONAL INTELLIGENCE

Working With Emotional Intelligence
Daniel Goleman

The Emotionally Intelligent Workplace: How to Select For, Measure, and Improve Emotional Intelligence in Individuals, Groups, and Organizations
Cary Cherniss and Goleman

The EQ Difference: A Powerful Plan for Putting Emotional Intelligence to Work
Adele B. Lynn

Quick Emotional Intelligence Activities for Busy Managers: 50 Team Exercises That Get Results in Just 15 Minutes
Adele B. Lynn

The EQ Interview: Finding Employees with High Emotional Intelligence
Adele B. Lynn

The Emotional Intelligence Quick Book: Everything You Need to Know to Put Your EQ to Work
Bradberry and Greaves

The Language of Emotional Intelligence
Jeanne Segal

Emotional Intelligence for Project Managers: The People Skills You Need to Achieve Outstanding Results
Anthony C. Mersino

Coaching for Emotional Intelligence: The Secret to Developing the Star Potential in Your Employees
Bob Wall

A Coach’s Guide to Emotional Intelligence: Strategies for Developing Successful Leaders
Terrell, Hughes
<table>
<thead>
<tr>
<th>Title</th>
<th>Author(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Putting Emotional Intelligence To Work, Successful Leadership is More Than IQ</td>
<td>David Ryback</td>
</tr>
<tr>
<td>Becoming a Resonant Leader: Develop Your Emotional Intelligence, Renew Your Relationships, Sustain Your Effectiveness</td>
<td>Boyatzis, Johnston, McKee</td>
</tr>
<tr>
<td>The Other Kind of Smart: Simple Ways to Boost Your Emotional Intelligence for Greater Personal Effectiveness and Success</td>
<td>Harvey Deutschendorf</td>
</tr>
<tr>
<td>The Wisdom in Feeling: Psychological Processes in Emotional Intelligence</td>
<td>Barrett, Salovey, Mayer</td>
</tr>
<tr>
<td>Constructive Thinking: The Key to Emotional Intelligence</td>
<td>Seymour Epstein</td>
</tr>
<tr>
<td>Coping with Toxic Managers, Subordinates ... and Other Difficult People: Using Emotional Intelligence to Survive and Prosper</td>
<td>Roy H. Lubit</td>
</tr>
<tr>
<td>Emotional Intelligence in Everyday Life, 2nd Edition</td>
<td>Joseph Ciarrochi</td>
</tr>
<tr>
<td><strong>NEGOTIATION</strong></td>
<td></td>
</tr>
<tr>
<td>You didn't just say that!: Quotes, Quips, and Proverbs when dealing in the World of Conflict and Negotiation</td>
<td>Joshua N. Weiss</td>
</tr>
<tr>
<td>Psychological Processes in International Negotiations: Theoretical and Practical Perspectives</td>
<td>Aquilar and Galluccio</td>
</tr>
<tr>
<td>Persuading Aristotle: The timeless art of persuasion in business, negotiation and the media</td>
<td>Peter Thompson, Lisa J. Downs</td>
</tr>
<tr>
<td>Negotiation Skills Training</td>
<td>Peter Thompson, Lisa J. Downs</td>
</tr>
<tr>
<td>Leverage: How to Get It And How to Keep It in Any Negotiation</td>
<td>Roger J. Volkema</td>
</tr>
<tr>
<td>Breakthrough Business Negotiation: A Toolbox for Managers</td>
<td>Michael Watkins</td>
</tr>
<tr>
<td>The New Rules of International Negotiation: Building Relationships, Earning Trust, and Creating Influence Around the World</td>
<td>Catherine Lee</td>
</tr>
<tr>
<td>How to Win Any Negotiation: Without Raising Your Voice, Losing Your Cool, or Coming to Blows</td>
<td>Robert Mayer</td>
</tr>
<tr>
<td>Strategic Negotiation: A Breakthrough Four-Step Process for Effective Business Negotiation</td>
<td>Rob Kaplan</td>
</tr>
<tr>
<td>Women Don't Ask: Negotiation and the Gender Divide</td>
<td>Babcock and Laschever</td>
</tr>
</tbody>
</table>
Negotiation
Secrets of Power Negotiating: Inside Secrets from a Master Negotiator
Getting to Yes
Bargaining for Advantage: Negotiation Strategies for Reasonable People 2nd Edition
Negotiation Genius: How to Overcome Obstacles and Achieve Brilliant Results at the Bargaining Table and Beyond
Business Essentials Harvard
Roger Dawson
Roger Fisher
G. Richard Shell
Bazerman and Malhotra

COACHING

Coaching, Second Edition: Evoking Excellence in Others
Executive Coaching with Backbone and Heart: A Systems Approach to Engaging Leaders with Their Challenges
The CCL Handbook of Coaching: A Guide for the Leader Coach
Executive Coaching for Results: The Definitive Guide to Developing Organizational Leaders
Instructional Coaching: A Partnership Approach to Improving Instruction
Coaching for Improved Work Performance, Revised Edition
Self-Coaching: The Powerful Program to Beat Anxiety and Depression, 2nd Edition, Completely Revised and Updated
Evidence Based Coaching Handbook: Putting Best Practices to Work for Your Clients
A Manager's Guide to Coaching: Simple and Effective Ways to Get the Best From Your Employees
Becoming a Coaching Leader: The Proven Strategy for Building Your Own Team of Champions
Coaching for Leadership: The Practice of Leadership Coaching from the World's Greatest Coaches
Masterful Coaching
The Power of Self-Coaching: The Five Essential Steps to Creating the Life You Want
Presence-Based Coaching: Cultivating Self-Generative Leaders Through Mind, Body, and Heart
The Art and Practice of Leadership Coaching: 50 Top Executive Coaches Reveal Their Secrets
Immunity to Change: How to Overcome It and Unlock the Potential in Yourself and Your Organization (Leadership for the Common Good)
James Flaherty
Mary Beth O'Neill
Ting and Scisco
Underhill, McAnally, Koriath, Leider and Goldsmith
Jim Knight
Ferdinand Fournies
Joseph J. Luciani
Stober and Grant
Loehr and Emerson
Daniel S. Harkavy
Goldsmith and Lyons
Robert Hargrove
Joseph J. Luciani
Doug Silsbee
Morgan, Harkins and Goldsmith
Robert Kegan
<table>
<thead>
<tr>
<th>Titles by: Stephen Covey</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><em>Built to Serve: How to Drive the Bottom Line with People-First Practices</em></td>
<td>Stephen Covey and Sanders</td>
</tr>
<tr>
<td><em>The SPEED of Trust: The One Thing that Changes Everything</em></td>
<td>Stephen Covey</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Titles by: John P. Kotter</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><em>New Rules</em></td>
<td>John P. Kotter</td>
</tr>
<tr>
<td><em>Force For Change</em></td>
<td>John P. Kotter</td>
</tr>
<tr>
<td><em>A Sense of Urgency</em></td>
<td>John P. Kotter</td>
</tr>
<tr>
<td><em>Leading Change</em></td>
<td>John P. Kotter</td>
</tr>
<tr>
<td><em>John P. Kotter on What Leaders Really Do</em></td>
<td>John P. Kotter</td>
</tr>
<tr>
<td><em>The Heart of Change: Real-Life Stories of How People Change Their Organizations</em></td>
<td>Kotter and Cohen</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Titles by: Abraham Maslow</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><em>Maslow on Management</em></td>
<td></td>
</tr>
<tr>
<td><em>Peak: How Great Companies Get Their Mojo from Maslow</em></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Titles by: David Allen</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><em>Ready for Anything</em></td>
<td>David Allen</td>
</tr>
<tr>
<td><em>Getting Things Done</em></td>
<td>David Allen</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Titles by: Peter Drucker</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><em>Managing in Turbulent Times</em></td>
<td>Peter F. Drucker</td>
</tr>
<tr>
<td><em>Leading in a Time of Change, Viewer’s Workbook: What It Will Take to Lead Tomorrow (Video)</em></td>
<td>Peter F. Drucker &amp; Peter M. Senge</td>
</tr>
<tr>
<td><em>Managing for Results</em></td>
<td>Peter F. Drucker</td>
</tr>
<tr>
<td><em>The Definitive Drucker</em></td>
<td>Elizabeth Haas Edersheim</td>
</tr>
<tr>
<td><em>Management Cases, Revised Edition</em></td>
<td>Peter F. Drucker</td>
</tr>
<tr>
<td><em>Daily Drucker, The</em></td>
<td>Peter F. Drucker</td>
</tr>
<tr>
<td><em>Effective Executive, The</em></td>
<td>Peter F. Drucker</td>
</tr>
<tr>
<td><em>Essential Drucker, The</em></td>
<td>Peter F. Drucker</td>
</tr>
<tr>
<td><em>Inside Drucker’s Brain</em></td>
<td>Jeffrey A. Krames</td>
</tr>
</tbody>
</table>